Unknown Factors in Cost Modeling for Medium-Duty Electric Trucks

**Market Issues**
- Predicting e-commerce
- Experience dilemma
- Vehicle life
- Residual value of electric trucks
- Residual value of diesel and gasoline baseline
- Vehicle recycling/salvage
- Diesel and gasoline fuel prices

**Battery Issues**
- Maintenance and repair
- Fire
- Raw materials
- Weight
- Battery life, range, replacement
- Battery second life
- Battery climate sensitivity
- High voltage security

**Regulatory Issues**
- Zero emission zone mandate
- Incentives, grants, vouchers, subsidies, tax breaks

**Power Issues**
- Energy sourcing
- Electric grid readiness
- Scaling

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